|  | Current Period        |                        |              | Cumulative Period     |                        |              |              |                       |
|--|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|--------------|-----------------------|
| Program Initiative   | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Budget       | Actual % of<br>Budget |
| A1a - Residential New Homes &<br>Renovations               | 11,760.87             | \$24,094.50            | 3            | 39,276.64             | \$51,986.50            | 11           | \$0.00       | 0.00%                 |
| A2a - Residential Coordinated Delivery                     | 5,066.00              | \$17,104.56            | 16           | 61,555.00             | \$287,777.27           | 103          | \$292,209.68 | 98.48%                |
| A2b - Residential Conservation Services<br>(RCS)           | 0.00                  | \$5,830.00             | 23           | 0.00                  | \$40,405.00            | 165          | \$34,320.00  | 117.73%               |
| A2c - Residential Retail                                   | -31,871.14            | \$71,455.85            | 17           | -22,982.89            | \$150,684.97           | 82           | \$0.00       | 0.00%                 |
| A2d - Residential Behavior                                 | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                 |
| A3i - Residential HEAT Loan                                | 0.00                  | \$5,252.34             | 2            | 0.00                  | \$37,181.40            | 19           | \$0.00       | 0.00%                 |
| Res Subtotal   | -15,044.27            | \$123,737.25           | 61.00        | 77,848.76             | \$568,035.14           | 380          | \$326,529.68 |                       |
| Res % of Total   | -48.25%               | 59.78%                 | 91.04%       | 50.43%                | 75.39%                 | 95.24%       | 48.50%       |                       |
| <b>B1a - Income Eligible Coordinated Delivery</b>          | 6,982.00              | \$81,739.90            | 4            | 12,168.00             | \$177,296.13           | 11           | \$108,594.44 | 163.26%               |
| IE Subtotal  | 6,982.00              | \$81,739.90            | 4.00         | 12,168.00             | \$177,296.13           | 11           | \$108,594.44 |                       |
| IE % of Total  | 22.39%                | 39.49%                 | 5.97%        | 7.88%                 | 23.53%                 | 2.76%        | 16.13%       |                       |
| C1a - C&I New Buildings & Major<br>Renovations             | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                 |
| C1a - C&I New Buildings & Major<br>Renovations — Municipal | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                 |
| C2a - C&I Existing Building Retrofit                       | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$238,168.21 | 0.00%                 |
| C2a - C&I Existing Building Retrofit -<br>Municipal        | 0.00                  | \$0.00                 | 0            | 0.00                  | \$1,750.00             | 1            | \$0.00       | 0.00%                 |
| C2b - C&I New & Replacement Equipment                      | 39,241.26             | \$1,520.00             | 2            | 64,338.97             | \$6,420.00             | 7            | \$0.00       | 0.00%                 |
| C&I Subtotal   | 39,241.26             | \$1,520.00             | 2.00         | 64,338.97             | \$8,170.00             | 8            | \$238,168.21 |                       |
| C&I % of Total   | 125.86%               | 0.73%                  | 2.99%        | 41.68%                | 1.08%                  | 2.01%        | 35.37%       |                       |
| Total  | 31,178.99             | \$206,997.15           | 67           | 154,355.73            | \$753,501.27           | 399          | \$673,292.34 |                       |

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month \*\*All information presented is preliminary and subject to change.